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The definitions of terms used in the document include:

NII – Net interest income – interest income minus interest expense.

Net F&C – Net fee and commission income – fee and commission income minus fee and commission expense.

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LLP – loan loss provisions – an expense set aside as an allowance for bad loans.

NPL – non-performing loan – loans that are in default or close to be in default.

Cost/Income – operating expenses divided by total banking revenue.

ROE – return on equity – net income (or adjusted net income) divided by the average shareholders' equity.

ROA – return on assets – net income (or adjusted net income) divided by the average assets.

EBIT – earnings before interests and tax.

EBITDA – earnings before interests, tax, depreciation and amortization.

EPS – earnings per share – the net income (or adjusted net income) divided by the number of shares outstanding.

P/E – price to earnings ratio – price divided by earnings per share.

PEG – P/E ratio divided by the annual EPS growth, usually over a certain period of time.

CAGR – compound annual growth rate.

BVPS – book value per share, the book value of the Company's equity divided by the number of shares outstanding.

P/BV – price to book value - price divided by the BVPS.

DPS – dividend per share – dividend of a given year divided by the number of shares outstanding.

DY – dividend yield – dividend of a given year divided by the current price.

DDM – dividend discount model – a fundamental method of valuation based on the assumption that the value of stock equals the sum of all discounted future dividends.

FV – Fair Value, calculated based on valuation methods outlined in the document.

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Rating	Difference between FV and price at recommendation
Buy	Above 10%
Hold	In between (and including) -10% and 10%
Sell	Below -10%

IPOPEMA Research - Distribution by rating category (Jan 1 – Mar 31, 2020)

	Number	%
Buy	2	29%
Hold	1	14%
Sell	4	57%
Total	7	100%

Rating History – Alior Bank

Date	Recommendation	Fair Value	Price at recommendation	Author
24.01.2017	BUY	PLN 68.20	PLN 59.39	Łukasz Jańczak
11.05.2017	BUY	PLN 81.90	PLN 73.00	Łukasz Jańczak
22.08.2017	BUY	PLN 75.80	PLN 61.25	Łukasz Jańczak
11.12.2017	BUY	PLN 92.20	PLN 74.00	Łukasz Jańczak
18.01.2019	BUY	PLN 81.25	PLN 54.70	Łukasz Jańczak
09.09.2019	BUY	PLN 55.00	PLN 40.10	Łukasz Jańczak
03.12.2019	HOLD	PLN 32.20	PLN 29.42	Łukasz Jańczak
29.04.2020	SELL	PLN 10.25	PLN 14.14	Łukasz Jańczak